

FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT December 31, 2022 and 2021

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November 6, 2023

Board of Directors National WASP WWII Museum, Inc. Sweetwater, Texas

#### **Independent Auditor's Report**

#### **Opinion**

We have audited the financial statements of the National WASP WWII Museum, Inc. (a non-profit organization) which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the National WASP WWII Museum, Inc. (the "Museum") as of December 31, 2022 and, 2021, and the changes in net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Museum and have fulfilled our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Museum's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
  include examining, on a test basis, evidence regarding the amounts and disclosures in the financial
  statements.
- Obtain an understanding of internal control relevant to the audit to design audit procedures that are appropriate in the circumstances, but not to express an opinion on the effectiveness of the Museum's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
  raise substantial doubt about the Museum's ability to continue as a going concern for a reasonable
  period.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Certified Public Accountants

Condley and Company, L.L.P.

# NATIONAL WASP WWII MUSEUM, INC. STATEMENTS OF FINANCIAL POSITION

		Dece	mber 3	1,
<u>ASSETS</u>		2022		2021
Current Assets: Cash and cash equivalents Accounts receivable Prepaid expenses and other current assets Inventory	\$	1,183,080 14,387 132,534 43,431	\$ 	848,862 5,614 79,268 43,431
Total Current Assets		1,373,432		977,175
Property, plant and equipment, net of accumulated depreciation		5,592,826		5,548,849
TOTAL ASSETS	\$	6,966,258	\$	6,526,024
LIABILITIES AND NET ASSETS				
Current Liabilities: Accounts payable and accrued liabilities Current portion of note payable	\$	132,375 88,631	\$ 	73,143 85,204
Total Current Liabilities		221,006	. <u></u>	158,347
Long-term portion of note payable		785,668		873,768
Total Liabilities		1,006,674		1,032,115
Net Assets: Without donor restrictions With donor restrictions		5,685,006 274,578		5,482,794 11,115
Total HABILITIES AND NET ASSETS		5,959,584		5,493,909
TOTAL LIABILITIES AND NET ASSETS	\$ <u></u>	6,966,258	\$	6,526,024

# STATEMENT OF ACTIVITIES

Year Ended December 31, 2022

	-	Without Donor Restrictions	With Donor Restrictions	_	Total
REVENUES:					
Support:					
Contributions	\$	1,545,486	\$ 871,978	\$	2,417,464
Other revenues	_	712			712
Total Support		1,546,198	871,978		2,418,176
Other Operating Revenues:					
Memberships		83,501			83,501
Museum store sales		116,167			116,167
Less: cost of goods sold		(91,403)			(91,403)
Special events		99,964			99,964
Less: special events costs	_	(93,355)		_	(93,355)
Total Other Operating Revenues		114,874	-		114,874
Net assets released from restriction	_	608,515	(608,515)	_	
		608,515	(608,515)		-
Total Revenues	-	2,269,587	263,463	_	2,533,050
EXPENSES:					
Program services		1,102,945			1,102,945
General and administrative		237,017			237,017
Fundraising expenses	-	690,822		_	690,822
Total Expenses	_	2,030,784		_	2,030,784
Excess of Revenues Over Expenses		238,803	263,463		502,266
Non-Operating Revenues (Expenses):					
Interest expense		(37,196)			(37,196)
Other Income	-	605		_	605
Total Non-Operating Expenses	-	(36,591)		_	(36,591)
CHANGE IN NET ASSETS		202,212	263,463		465,675
Net Assets at Beginning of Year	-	5,482,794	11,115	_	5,493,909
NET ASSETS AT END OF YEAR	\$_	5,685,006	\$ 274,578	\$_	5,959,584

# STATEMENT OF ACTIVITIES

Year Ended December 31, 2021

	-	Without Donor Restrictions	With Donor Restrictions	_	Total
REVENUES:					
Support:					
Contributions	\$	1,874,118	\$ 391,594	\$	2,265,712
Other revenues		686			686
Total Support	_	1,874,804	391,594	_	2,266,398
Other Operating Revenues:					
Memberships		70,170			70,170
Museum store sales		93,153			93,153
Less: cost of goods sold		(54,440)			(54,440)
Special events		26,715			26,715
Less: special events costs	_	(48,858)		_	(48,858)
Total Other Operating Revenues		86,740	-		86,740
Net assets released from restriction	_	585,479	(585,479)	_	
		585,479	(585,479)		-
Total Revenues	-	2,547,023	(193,885)	_	2,353,138
EXPENSES:					
Program services		924,071			924,071
General and administrative		178,709			178,709
Fundraising expenses	_	668,333		_	668,333
Total Expenses	<del>-</del>	1,771,113		_	1,771,113
Excess of Revenues Over Expenses		775,910	(193,885)		582,025
Non-Operating Revenues (Expenses):					
Interest expense		(21,552)			(21,552)
Other Income	-	1,469		_	1,469
Total Non-Operating Expenses	_	(20,083)		_	(20,083)
CHANGE IN NET ASSETS		755,827	(193,885)		561,942
Net Assets at Beginning of Year	_	4,726,967	205,000	_	4,931,967
NET ASSETS AT END OF YEAR	\$_	5,482,794	\$ 11,115	\$_	5,493,909

# NATIONAL WASP WWII MUSEUM, INC. STATEMENT OF FUNCTIONAL EXPENSES

Year Ended December 31, 2022

# Supporting Services

				Services			
	_	Program Services	General and Administrative	Fund Raising		Total Supporting Services	Total Program and Supporting Services
Salaries and employee benefits	\$	254,661	\$ 127,331	\$ 42,444	\$	169,775	\$ 424,436
Advertising and promotions		10,606		2,652		2,652	13,258
Office expenses		14,567	1,361			1,361	15,928
Store cost of goods sold				91,403		91,403	91,403
Special events expense				93,355		93,355	93,355
Insurance		22,190	2,466			2,466	24,656
Printing and publications		192,017	16,097	262,718		278,815	470,832
Postage and shipping		164,710	13,864	227,802		241,666	406,376
Occupancy		73,637	8,182			8,182	81,819
Professional fundraising fees		39,285	3,221	55,936		59,157	98,442
Travel and meetings		12,413				-	12,413
Professional fees			44,487			44,487	44,487
Telephone		1,907	112	224		336	2,243
Information technology and computers		1,572	175			175	1,747
Depreciation		155,404	8,742			8,742	164,146
Donor gifts		68,586	5,558	96,513		102,071	170,657
Miscellaneous	_	91,390	5,421	2,533	-	7,954	99,344
Total expenses by function	_	1,102,945	237,017	875,580	-	1,112,597	2,215,542
Less expenses included with revenues on the statement of activities:							
Special events expense				(93,355)		(93,355)	(93,355)
Store cost of goods sold	_			(91,403)	-	(91,403)	(91,403)
Total expenses included in the expense section on the statement							
of activities	\$ _	1,102,945	\$ 237,017	\$ 690,822	\$	927,839	\$ 2,030,784

# NATIONAL WASP WWII MUSEUM, INC. STATEMENT OF FUNCTIONAL EXPENSES

Year Ended December 31, 2021

# Supporting Services

					Services			
	_	Program Services	General and Administrative	-	Fund Raising	-	Total Supporting Services	Total Program and Supporting Services
Salaries and employee benefits	\$	202,725	\$ 101,363	\$	33,787	\$	135,150	\$ 337,875
Advertising and promotions		22,690			5,672		5,672	28,362
Office expenses		14,235	2,485				2,485	16,720
Store cost of goods sold					54,440		54,440	54,440
Special events expense					48,876		48,876	48,876
Insurance		16,358	1,818				1,818	18,176
Printing and publications		135,468	9,518		232,166		241,684	377,152
Postage and shipping		149,140	10,553		257,777		268,330	417,470
Occupancy		67,607	7,512				7,512	75,119
Professional fundraising fees		43,563	2,942		78,103		81,045	124,608
Travel and meetings		7,926					-	7,926
Professional fees			25,856				25,856	25,856
Telephone		3,617	213		426		639	4,256
Information technology and computers		5,630	625				625	6,255
Depreciation		125,127	5,376				5,376	130,503
Donor gifts		35,147	2,210		58,838		61,048	96,195
Miscellaneous	_	94,838	8,238	-	1,564	-	9,802	104,640
Total expenses by function	_	924,071	178,709	-	771,649	-	950,358	1,874,429
Less expenses included with revenues on the statement of activities:								
Special events expense					(48,876)		(48,876)	(48,876)
Store cost of goods sold	_			-	(54,440)	-	(54,440)	(54,440)
Total expenses included in the expense section on the statement								
of activities	\$	924,071	\$ 178,709	\$	668,333	\$	847,042	\$ 1,771,113

# STATEMENTS OF CASH FLOWS

	Year Ended December 31,						
		2022		2021			
CASH FLOWS FROM OPERATING ACTIVITIES:	<u></u>						
Changes in net assets	\$	465,675	\$	561,942			
Adjustments to reconcile change in net assets							
to net cash provided by operating activities:							
Depreciation		164,146		130,503			
Increase in operating assets:							
Accounts receivable		(8,773)		(1,507)			
Inventory		-		(13,598)			
Prepaid expenses and other current assets		(53,266)		(15,122)			
Increase (Decrease) in operating liabilities:							
Accounts payable and accrued liabilities		59,232		(288,823)			
Net Cash Provided by Operating Activities		627,014		373,395			
CASH FLOWS FROM INVESTING ACTIVITIES:							
Acquisition of property and equipment		(208,123)		(1,351,885)			
Net Cash Used in Investing Activities		(208,123)		(1,351,885)			
CASH FLOWS FROM FINANCING ACTIVITIES:							
Proceeds from note payable		-		1,000,000			
Payments on note payable		(84,673)		(91,128)			
Net Cash Provided by (Used in) Financing Activities		(84,673)	_	908,872			
Net Increase (Decrease) in Cash and Cash Equivalents		334,218		(69,618)			
Cash and Cash Equivalents at Beginning of Year		848,862		918,480			
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	1,183,080	\$	848,862			

#### NOTES TO FINANCIAL STATEMENTS

December 31, 2022 and 2021

#### NOTE 1: STATEMENT OF ORGANIZATION AND PURPOSE

National WASP WWII Museum, Inc. ("the Museum") is a non-profit organization formed in 2003 under the laws of the State of Texas. The Museum seeks to educate and inspire all generations with the story of the Women Air Force Service Pilots (WASP) – the first women to fly America's military aircraft – women who forever changed the role of women in aviation.

The Museum is located at Avenger Field in Sweetwater, Texas, where many of the WASP were trained during World War II. The Museum hosts Homecoming each year for WASP and the general public, and also recognizes Women in Aviation Day and produces educational seminars. Donors are former WASP and their families throughout the United States, as well as members of the aviation community, the military, and local citizens. The Museum is supported through a national fundraising effort as well as strong local support.

#### NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting and reporting policies of the Museum conform to accounting principles generally accepted in the United States of America. Policies and practices which materially affect the determination of financial position are summarized as follows:

#### Method of Accounting

National WASP WWII Museum, Inc., uses the accrual method of accounting for support, revenues, and expenses. Revenues and support are recognized when the right to receive them occurs. Expenses are recognized when incurred.

#### Financial Statement Presentation

The Museum has adopted ASC 958-210, *Financial Statements of Not-for-Profit Organizations*. ASC 958-210 requires the Museum to classify its net assets based on the existence or absence of donor-imposed restrictions. These classifications of net assets are described as follows:

<u>Net Assets Without Donor Restrictions</u> - All resources over which the governing board has discretionary control.

Net Assets With Donor Restrictions - Resources that have donor-imposed restrictions that permit the Museum to expend the assets as specified and are satisfied either by passage of time or by actions of the Museum and resources that include a donor-imposed restriction that stipulates resources be maintained permanently but permits the Museum to use or expand part or all of the income (or other economic benefit) derived from the donated assets.

#### Cash and Cash Equivalents

The Museum considers all liquid investments with original maturities of three months or less, which are neither held for nor restricted by donors for long-term purposes to be cash and cash equivalents.

The following table provides a reconciliation of cash and cash equivalents, and designated cash reported within the statement of financial position to the sum of the corresponding amounts within the statement of cash flows for the years ended December 31,:

	_	2022	 2021
Cash and cash equivalents Cash and cash equivalents internally designated	\$	388,033 795,047	\$ 416,813 432,049
	\$	1,183,080	\$ 848,862

### NOTES TO FINANCIAL STATEMENTS

December 31, 2022 and 2021

#### Inventory

Inventory consists of items in the Museum store, as well as gifts to be given to donors held by third parties and are stated at the lower of cost or net realizable value, determined by the first-in, first-out method.

#### Collections

The Museum's collections are made up of artifacts of historical significance and art objects that are held for educational, research, scientific, and curatorial purposes. Each of the items is cataloged, preserved, and cared for to maintain condition. Activities verifying their existence and assessing their condition are performed continuously, except for archived items, which are held in climate-controlled storage.

The collections, which were acquired through purchases and contributions since the Museum's inception, are recorded at cost if purchased, and at market value, if contributed. Proceeds from de-accessions or insurance recoveries are reflected as increases in the appropriate net asset classes. Collections are not depreciated.

#### Revenue Recognition for Contributions

The Museum receives contributions to support operating activities, endowments, and capital projects. These contributions and grants can be from individuals, foundations, corporations, trusts, or government agencies. The Museum records contributions receivable, net of allowances for estimated uncollectable amounts when there is sufficient evidence in the form of verifiable documentation that an unconditional promise was received. The Museum's government grants that are non-exchange transactions are recorded once all conditions are met. Government contributions receivable are recorded in government receivables. All other contributions are recorded in contributions receivable. The allowance for doubtful accounts is determined by the age of the balance, historical collection rates, and specific identification of uncollectible accounts. Uncollectible contributions receivable are charged to the allowance. An expense is recorded at the time the allowance is adjusted. Conditional promises to give are recognized only when the conditions on which they depend are substantially met.

#### Revenue Recognition from Exchange Transactions

The Museum has multiple revenue streams that are accounted for as exchange transactions including membership fees, store sales, and fundraising event income.

Due to the Museum's performance obligations related to contracts with a duration of less than one year, the Museum has elected to apply the optional exemption provided in FASB ASC 606-10-50-14(a), *Revenue from Contracts with Customers*, and, therefore, is not required to disclose the aggregate amount of the transaction price allocated to performance obligations that are unsatisfied or partially unsatisfied at the end of the reporting period.

Memberships are sold at eight different levels. In exchange, all members receive free entrance into member events, excluding Homecoming. Members also receive variable discounts on retail purchases and event rentals based on the level of membership. Members joining at \$1,500 and up may choose to receive public recognition on the Museum's website, in written materials, and on the Museum's gift store monitor. Membership revenue is recognized at a point in time that is not materially different from recognizing the membership revenue over time therefore no deferred revenue is recognized at December 31, 2022 or 2021.

#### Store Sales

Store sales consist of the sale of merchandise relating to Museum memorabilia, collection items, and books. The sale of each item is recorded at the point of sale, the point at which the performance obligation for each item sold is met. Returns are accepted for thirty (30) days. Returns are infrequent and insubstantial to the financial statements. Store merchandise is priced as marked or labeled.

### NOTES TO FINANCIAL STATEMENTS

December 31, 2022 and 2021

#### Special Events

Special events revenue occurs from the rental of the Museum space, as well as a yearly fundraising event consisting of live music, food, and games. The Museum will be rented for events varying from parties to fundraisers. A 50% deposit is required to hold a reservation and the balance is paid within one week of the event

#### Property and Equipment

Property and equipment are stated at historical cost if purchased and fair value if contributed, net of accumulated depreciation. Depreciation is calculated using the straight-line method over useful lives of ten to fifteen years for displays, furniture, and equipment, and forty years for improvements. Maintenance and repairs are charged to income, whereas additions and improvements are capitalized. The cost of assets that are sold or retired, and the related accumulated depreciation are removed from the accounts, and any resulting gain or loss is reflected in income. The Museum does not have a policy for implying time restrictions on contributions of long-lived assets.

#### Tax Exempt Status

The Museum has been granted tax-exempt status by the Internal Revenue Service under Code Section 501(c)(3). Accordingly, there is no provision for Federal income tax or tax-related items.

Management evaluated the Museum's tax positions and concluded that the Museum had taken no uncertain tax positions that require adjustment to financial statements and therefore no adjustments have been included in the financial statements for 2022 or 2021. With few exceptions, the Museum is no longer subject to income tax examinations by the U.S. federal, state, or local tax authorities for three years before the most recent tax filing.

#### Volunteer Services and In-Kind Revenue

The Museum records in-kind revenue and expense for volunteer services for internal reporting purposes. The value of contributed time that is susceptible to objective measurement or valuation is included in the financial statements; otherwise, the value of contributed time is not reflected in the financial statements. In-kind revenue from donations of time, equipment, and other noncash items totaled \$3,210 and \$8,182 for the years ended December 31, 2022 and 2021, respectively. Nonfinancial assets are not considered significant to the financial statements.

#### **Advertising Costs**

Advertising costs are expensed in the year they are incurred.

#### Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### Subsequent Events

The Museum has evaluated subsequent events through November 6, 2023, the date the financial statements were available to be issued.

**NOTES TO FINANCIAL STATEMENTS** 

December 31, 2022 and 2021

### Use of Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Reclassifications

Some items in the prior year's financial statements were reclassified to conform to the current presentation. Reclassifications did not affect prior year changes in net assets or net assets at year-end.

#### Recent Accounting Pronouncements

#### Adopted

#### ASU 2020-07

In September 2020, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2020-07, Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets. The amendments in this Update apply to NFPs that receive contributed nonfinancial assets. Contribution revenue may be presented in the financial statements using different terms (for example, gifts, donations, grants, gifts-in-kind, donated services, or other terms). The amendments address the presentation and disclosure of contributed nonfinancial assets. Contribution and nonfinancial assets are both defined terms in the Master Glossary of the Codification and are understood in practice. The term nonfinancial asset includes fixed assets (such as land, buildings, and equipment), use of fixed assets or utilities, materials and supplies, intangible assets, services, and unconditional promises of those assets. The amendments in this Update should be applied on a retrospective basis and are effective for annual periods beginning after June 15, 2021. The Museum adopted this standard retrospectively during the year ended December 31, 2022. The adoption of this standard did not have a significant impact on the Museum's financials as the Museum did not receive any material contributed nonfinancial assets during the years ended December 31, 2022 and 2021.

### ASU 2016-02

The FASB finalized the standard on leases in ASU 2016-02 *Leases* in February 2016. This update was to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. The core principle is that the lessee should recognize the assets and liabilities that arise from leases. All leases create an asset and a liability for the lessee and therefore recognition of those lease assets and lease liabilities represents an improvement over previous GAAP. Under the guidance, a lessee should recognize in the statement of financial position a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. For leases with a term of 12 months or less, a lessee is permitted to make an accounting policy election by class of underlying asset not to recognize lease assets and lease liabilities. If a lessee makes this election, it should recognize lease expense for such leases generally on a straight-line basis over the lease term. Additional guidelines for finance leases, operating leases, and lessors are included in the guidance. The Museum adopted the standard effective January 1, 2022. The Museum elected the package of practical expedients allowed under the standard, which includes, among other things, carrying forward lease classifications. Adoption of the standard had no significant impact on the Museum as the Museum is not engaged in any significant leases.

Other recent accounting pronouncements issued by the FASB (including its Emerging Issues Task Force) and the American Institute of Certified Public Accountants did not or are not believed by management to have a material impact on the Museum's present or future financial statements.

NOTES TO FINANCIAL STATEMENTS

December 31, 2022 and 2021

#### NOTE 3: LIQUIDITY AND AVAILABILITY

The Museum strives to maintain liquid financial assets sufficient to cover 90 days of general expenditures. Financial assets in excess of daily cash requirements are invested in money market funds.

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

	2022		2021
Financial assets at year-end: Cash and cash equivalents, and designated cash	\$ 1,183,080	\$	848,862
Fundraising Strategies Inc. held cash included in other assets	35,821		48,216
Accounts receivable	 14,387		5,614
Total financial assets	1,233,288		902,692
Less amount not available to be used within one year:			
Donor restricted net assets	 (274,578)	_	(11,115)
Financial assets available to meet cash needs for general expenditures within one year	\$ 958,710	\$	891,577

#### NOTE 4: PROPERTY AND EQUIPMENT

Property and equipment consist of the following at December 31:

	 2022	 2021
Displays and artifacts	\$ 530,326	\$ 526,078
Hangar improvements	4,948,158	4,948,158
Furniture and fixtures	47,561	40,047
Office machinery and equipment	41,622	29,596
Land	230,000	230,000
Construction in progress – expansion project	 437,781	 253,446
	6,235,448	6,027,325
Less: accumulated depreciation	 (642,622)	 (478,476)
Net property and equipment	\$ 5,592,826	\$ 5,548,849

Depreciation expense for the years ended December 31, 2022 and 2021 totaled \$164,146 and \$130,503, respectively.

#### NOTE 5: ACCOUNTS RECEIVABLE

Accounts and contributions receivable consisted of the following at December 31 and January 1:

	January 1, 2021	_	December 31, 2021	_	December 31, 2022
Balance as of:	\$ 4,107	\$	5,614	\$	14,387

NOTES TO FINANCIAL STATEMENTS

December 31, 2022 and 2021

#### NOTE 6: NOTE PAYABLE

Long-term debt obligations at December 31, consist of:

		2022		2021
Note payable to First Financial Bank dated December 11,				
2021, secured by real property at 210 Avenger Field Rd,				
Sweetwater, Tx. Payable in monthly installments of \$10,128				
including interest of 3.95%; maturing June 11, 2031. The				
interest rate is based on the Prime Rate plus 0.7% and is				
subject to change based on the Prime Rate no more than once				
every 60 months.	\$_	874,299	\$_	958,972
		874,299		958,972
Less current portion	_	(88,631)	_	(85,204)
LONG-TERM PORTION	\$_	785,668	\$_	873,768

Principal payments required for long-term debt for years ending December 31, 2023, 2024, 2025, 2026, and 2027 until maturity are \$88,631, \$92,196, \$95,905, \$99,762, and \$497,805, respectively.

#### NOTE 7: NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are available for the following purposes as of December 31:

	2022		2021	
Bridge Educational Center	\$	-	\$	11,115
UC-78 Aircraft		30,533		-
AT-6 Aircraft		244,045		
Total net assets with donor restrictions	\$	274,578	\$	11,115

#### NOTE 8: CONCENTRATION OF RISK

The Museum maintains cash balances at financial institutions. Accounts at each institution are insured by the Federal Deposit Insurance Corporation of up to \$250,000. At various times during the year, the Museum may have balances above insured limits.

A national fundraising campaign is undertaken annually on behalf of the Museum by a third-party fundraising firm. Contributions through this campaign for the years ended December 31, 2022 and 2021 amounted to \$1,781,785 and \$1,761,445, respectively, which represents 66% and 72% of total revenues, respectively.

NOTES TO FINANCIAL STATEMENTS

December 31, 2022 and 2021

#### NOTE 9: ALLOCATION OF JOINT COSTS

The Museum conducted direct mail campaigns that included requests for contributions, as well as program and management and general components. The costs of conducting this activity for the years ended December 31, 2022 and 2021 included joint costs totaling \$1,611,238 and \$1,035,803, respectively, which are not specifically attributable to components of the activity (joint costs). These joint costs were allocated as follows:

	 2022	 2021	
Program	\$ 642,997	\$ 362,112	
Fundraising	915,528	649,229	
Management and general	 52,713	 24,462	
Total joint costs	\$ 1,611,238	\$ 1,035,803	

#### NOTE 10: CHARITABLE TRUST

The TSTC Foundation held endowment funds as of December 31, 2022 and 2021 totaling approximately \$58,012 and \$55,091, respectively, for the benefit of the Museum. The WASP Charlyne Creger Endowment was created in 2003 to provide interest annually to support the Museum. In accordance with ASC 958-605, *Transfers of Assets to a Not-for-Profit Organization of Charitable Trust That Raises or Holds Contributions for Others*, contributions given directly to TSTC Foundation on behalf of the Museum are not recorded in the Museum's financial statements due to TSTC Foundation receiving variance power from the donor. Distributions from the fund are recorded as unrestricted contributions in the year they are received and are utilized for the operations of the Museum.

#### NOTE 11: FUNCTIONALIZED AND GRANT EXPENSES

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include occupancy, depreciation, and amortization, which are allocated on a square footage basis, as well as salaries and wages, advertising and promotions, office expenses, insurance, printing and publication, postage and shipping, professional fundraising fees, professional fees, telephone, information technology and computers, donor gifts, and miscellaneous, which are allocated based on estimates of time and effort, or direct identification.